

**CONTRACTOR'S DETAILED MBE/WBE UTILIZATION PLAN**

<b>CONTRACTOR</b>		<b>CONTRACT</b>	
NAME:	Perinatal Network (dba Healthy B+	PROJECT NAME:	Making Meaningful Community Ch+
ADDRESS:	693 East Avenue, Suite 200 Rochester, NY 14607	CONTRACT DESCRIPTION:	Providing a safety network of services for vulnerable pregnant families and men with a history that includes incarceration.
CONTACT PERSON:	Sherita Bullock		
PHONE:	(585) 546-4930 Ext. 213		

**PROJECTED MBE/WBE CONTRACT SUMMARY**

<b>MINORITY BUSINESS ENTERPRISE</b>		<b>WOMEN BUSINESS ENTERPRISE</b>	
TOTAL DOLLAR VALUE OF THE PRIME CONTRACT:	\$ 2,200,000	TOTAL DOLLAR VALUE OF THE PRIME CONTRACT:	\$ 2,200,000
CONTRACT MBE PERCENTAGE GOAL:	12 %	CONTRACT WBE PERCENTAGE GOAL:	3 %
MBE PERCENTAGE/AMOUNT APPLIED TO THE CONTRACT:	\$ 264,000	WBE PERCENTAGE/AMOUNT APPLIED TO THE CONTRACT:	\$ 66,000
TOTAL MBE DOLLAR AMOUNT PROJECTED:	\$ 286,240	TOTAL WBE DOLLAR AMOUNT PROJECTED:	\$ 141,600
MBE DOLLAR AMOUNT UNABLE TO MEET:	\$ 0	WBE DOLLAR AMOUNT UNABLE TO MEET:	\$ 0

**Contractor Utilization Plan Checklist**

Utilization Plan: Please be specific and provide detail of the work being performed by M/WBES  
 Letters of Intent: Signed form must be submitted for each M/WBE scheduled to participate.

DEI/M/WBE USE ONLY      Plan Approved: \_\_\_\_\_      Plan Disapproved: \_\_\_\_\_

By: \_\_\_\_\_  
 M/WBE Requirements

M/WBE-7

CONTRACTOR'S DETAILED MBE/WBE UTILIZATION PLAN (cont'd)  
SECTION I-MBE PARTICIPATION

MBE FIRM		DESCRIPTION OF WORK	CONTRACT INFORMATION	
NAME:	Dilbert by Design	Agency Cleaning & Sanitizing	CONTRACT AMOUNT:	\$27,840 (4/yr.s.)
ADDRESS:	691 N. Greece Road Rochester, NY 14626		DATE OF CONTRACT:	January 1, 2023
CONTACT PERSON:	Arthur Dilbert		SCHEDULE START DATE:	January 1, 2023
PHONE:	(585) 315-6217		PAYMENT SCHEDULE:	Monthly
			COMPLETION DATE:	Annual Renewal
NAME:	Michael Falligan	Program Advisor for Planning	CONTRACT AMOUNT:	\$60,000 (4/yr.s.)
ADDRESS:	53 Anthony Street Rochester, NY 14619		DATE OF CONTRACT:	January 1, 2023
CONTACT PERSON:	Jamichael Falligan		SCHEDULE START DATE:	January 1, 2023
PHONE:	(585) 233-8061		PAYMENT SCHEDULE:	Monthly
			COMPLETION DATE:	December 31, 2026
NAME:	TBD Partner Contracts	All Contracts and MOUs TBD	CONTRACT AMOUNT:	\$198,400
ADDRESS:	TBD Fatherhood Stipends		DATE OF CONTRACT:	TBD
	TBD Peer Mentor Stipend		SCHEDULE START DATE:	TBD
CONTACT PERSON:			PAYMENT SCHEDULE:	TBD
PHONE:			COMPLETION DATE:	TBD

CONTRACTOR'S DETAILED MBE/WBE UTILIZATION PLAN (cont'd)

**SECTION II-WBE PARTICIPATION**

MBE FIRM		DESCRIPTION OF WORK	CONTRACT INFORMATION	
NAME:	Novus -Be Know, Inc.	Web Hosting, Licensing, Mair	CONTRACT AMOUNT:	\$21,600 (4yrs)
ADDRESS:	400 Culver Parkway Rochester, NY 14609		DATE OF CONTRACT:	January 1, 2023
			SCHEDULE START DATE:	January 1, 2023
CONTACT PERSON:	Michelle Roberts		PAYMENT SCHEDULE:	Monthly
PHONE:	(315)269-7732		COMPLETION DATE:	December 31, 2026
		+		
NAME:	Monica Hanks	Project Planning & Coord.	CONTRACT AMOUNT:	\$60,000 (4yrs)
ADDRESS:	495 Central Park Rochester, NY 14609		DATE OF CONTRACT:	January 1, 2023
			SCHEDULE START DATE:	January 1, 2023
CONTACT PERSON:	Monica Hanks		PAYMENT SCHEDULE:	Monthly
PHONE:	(585)750-8296		COMPLETION DATE:	December 31, 2026
NAME:	Lisa Hartmann	Project Planning & Coord.	CONTRACT AMOUNT:	\$60,000 (4yrs)
ADDRESS:	18 Parkington Meadow Rochester, NY 14625		DATE OF CONTRACT:	January 1, 2023
			SCHEDULE START DATE:	January 1, 2023
CONTACT PERSON:	Lisa Hartmann		PAYMENT SCHEDULE:	Monthly
PHONE:	(585)730-2644		COMPLETION DATE:	December 31, 2026

MINORITY AND WOMEN'S BUSINESS ENTERPRISE  
LETTER OF INTENT

PROJECT: Making Meaningful Community Change  
TO: Perinatal Network dba Healthy Baby Network  
\_\_\_\_\_  
(Name of Bidder)

The undersigned intends to perform work in connection with the above project as (Check one choice on each side):

\_\_\_\_\_ Minority  \_\_\_\_\_ Woman

The undersigned M/WBE is prepared to perform the following described work in connection with the above project:

Project Planning and Coordinating  
\_\_\_\_\_

at the following price: 60,000  
\_\_\_\_\_

You have projected the following commencement date for such work, and the undersigned is projecting completion of such work as follows:

Projected Start Date: January 1, 2023  
\_\_\_\_\_

Completion Date: January 1, 2026  
\_\_\_\_\_

With respect to the proposed subcontract described above, \_\_\_\_\_ % of the dollar value of such subcontract will be sublet and/or awarded to non-M/WBE contractors or non-M/WBE suppliers. The undersigned will enter into a formal agreement for the above work with you conditioned upon your execution of a contract with the County of Monroe.

7/28/2022  
\_\_\_\_\_

Date

Lisa A. Hartmann  
\_\_\_\_\_

Name of M/WBE Contractor

  
\_\_\_\_\_

Authorized Signature

**MINORITY AND WOMEN'S BUSINESS ENTERPRISE  
LETTER OF INTENT**

PROJECT: Making Meaningful Community Change  
TO: Perinatal Network dba Healthy Baby Network  
(Name of Bidder)

The undersigned intends to perform work in connection with the above project as (Check one choice on each side):

\_\_\_\_ Minority  Woman

The undersigned M/WBE is prepared to perform the following described work in connection with the above project:

Project planning and coordinating

at the following price: \$60,000.00

You have projected the following commencement date for such work, and the undersigned is projecting completion of such work as follows:

Projected Start Date: January 1, 2023

Completion Date: January 1, 2026

With respect to the proposed subcontract described above, \_\_\_\_\_% of the dollar value of such subcontract will be sublet and/or awarded to non-M/WBE contractors or non-M/WBE suppliers. The undersigned will enter into a formal agreement for the above work with you conditioned upon your execution of a contract with the County of Monroe.

7/28/2022  
Date

Monica L. Hanks  
Name of M/WBE Contractor

Monica L. Hanks  
Authorized Signature

**MINORITY AND WOMEN'S BUSINESS ENTERPRISE**  
**LETTER OF INTENT**

PROJECT:     Making Meaningful Community Changes      
TO:     Perinatal Network dba Healthy BABY Network      
(Name of Bidder)

The undersigned intends to perform work in connection with the above project as (Check one choice on each side):

Minority  Woman

The undersigned M/WBE is prepared to perform the following described work in connection with the above project:

    Program advisor for planning    

at the following price:     \$ 60,000    

You have projected the following commencement date for such work, and the undersigned is projecting completion of such work as follows:

Projected Start Date:     JAN 1st 2023    

Completion Date:     JAN 1st 2026    

With respect to the proposed subcontract described above, \_\_\_\_\_% of the dollar value of such subcontract will be sublet and/or awarded to non-M/WBE contractors or non-M/WBE suppliers. The undersigned will enter into a formal agreement for the above work with you conditioned upon your execution of a contract with the County of Monroe.

\_\_\_\_\_  
Date

    Michael Falligan      
Name of M/WBE Contractor

    Michael Fey      
Authorized Signature

**MINORITY AND WOMEN'S BUSINESS ENTERPRISE**  
**LETTER OF INTENT**

PROJECT: Making Meaningful Community Changes  
TO: Dilbert by Design Cleaning Services  
(Name of Bidder)

The undersigned intends to perform work in connection with the above project as (Check one choice on each side):

Minority  Woman

The undersigned M/WBE is prepared to perform the following described work in connection with the above project:

Agency cleaning and sanitizing

at the following price: \$ 27,840 per year

You have projected the following commencement date for such work, and the undersigned is projecting completion of such work as follows:

Projected Start Date: January 1, 2023

Completion Date: January 1, 2026

With respect to the proposed subcontract described above, \_\_\_\_\_% of the dollar value of such subcontract will be sublet and/or awarded to non-M/WBE contractors or non-M/WBE suppliers. The undersigned will enter into a formal agreement for the above work with you conditioned upon your execution of a contract with the County of Monroe.

7/28/2022  
Date

Dilbert by Design Cleaning Services  
Name of M/WBE Contractor

Sharon Murrell Dilbert Arthur Dilbert  
Authorized Signature

